

Company	GSK Group Pte Ltd
Digital Solution Name & Version Number¹	DM GSK Group Digital Marketing Packages - DM GSK Digital Marketing Package 4 - SEM + SMM - (6 months)
Appointment Period	22 December 2022 to 21 December 2023
Extended Appointment Period²	22 December 2023 to 21 December 2024

Standard Packaged Solution (ie. Minimum items to be purchased)

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost* (\$)
1) Software Not applicable to Digital Marketing Packages		Per Setup	1.00		
2) Hardware Not Applicable					
3) Professional Services Digital Marketing Needs Analysis - Company Analysis - Digital Asset Analysis - Keyword Research & Analysis - Competitor Analysis		Per Report	1.00		
Digital Marketing Strategy Development - Digital Market Strategy Report including • Marketing Objective • Target Audience • Proposed Marketing Platform & KPIs • Keywords Bidding Strategy • Budget Proposal • Digital Assets Creation and Campaign Schedule		Per Report	1.00		
Digital Marketing Campaigns Search Engine Marketing (SEM) Campaign - Search Campaign - Google Ads account setup - Google Analytics Integration - Setup of Goals/Conversion and event tracking - Campaign setup (Search Campaign) - Creation of campaign, adgroups and ad copies (No limit) - Keyword research, analysis and curate final list and match type for campaign - Campaign monitoring and optimization over the campaign period, including : - Ads copy optimization - Keyword Bid and bidding strategy optimization - Demographics targeting - Creation of negative keyword list - A/B Ads Testing - Creation of Ads extensions		Per Month	6.00		
KPI/ROAS* SEM - 2-5% CTR for Search Ads & 0.5%-3% CTR for Display Ads. Minimum target ROAS: 200% (Search/Display) (Actual ROAS will be provided during project commencement based on product, pricing and call-to-action)					

